

## Estes Park Medical Center

### Financial Overview

Month Ended May 31, 2017

#### FINANCIAL RATIOS

	April	May	RED	YELLOW	GREEN
Days in Accounts Receivable	61.2	60.1	> 60	50 - 60	< 50
Days Cash on Hand	196	191	< 125	125 - 224	> 225
Operating Margin (12 Mo. Rolling)	5.9%	5.7%	< 2.0%	2% - 4.99%	> 5%
Total Margin (12 Mo. Rolling)	11.3%	11.1%	< 5.0%	5% - 9.99%	> 10.0%

#### OTHER INDICATORS

	April	May	Budget	YTD	YTD Budget
Total Deductions from Revenue %	45.5%	48.1%	44.7%	46.1%	44.2%
Excess Revenue (Expenses)	(\$41,193)	\$41,330	\$4,794	\$459,236	#REF!
Operating Margin	-6.7%	-4.0%	-5.2%	-2.6%	#REF!

#### SUMMARY

**Statistics:** IP Days are at 50 compared to 105 in April and 92 in May 2016.  
EPMG Clinic Visits are at 2114 compared to 1921 in April and 2123 in May 2016.  
Surgeries are at 34 compared to 34 in April and 26 in May 2016.

**Revenue:** May's Gross Patient Revenue is \$6,482,232 compared to a budget level of \$5,905,857.

**Other Operating Revenue:** YTD Other Revenues are \$96,201 over budget.

**Expenses:** Total Operating Expenses in May are \$68,621 over budget. Salaries and benefits are over budget by \$20,086.

**Excess Revenues (Expenses):** May's Excess REVENUES are at \$41,330 compared to a budget of of -\$4,794. May's Total Margin is 1.2% compared to a budgeted level of 0.1%.

**Ratio Analysis:** Day's in A/R is at 60.1 which is more than the industry average of fifty.  
Day's Cash on Hand is at 191 compared to April's level of 196 and May 2016 of 187.

**Debt Coverage Ratio:** May's rolling 12 month ratio is 3.46. The loan end of year minimum required ratio is 1.25.